Corporate Governance la calidad México y Centroa de vida de las familias en México y Centroamérica



Our company is built

on the foundations of integrity and the highest standards of ethics, thus always guaranteeing strict adherence to the legislation in force in all the

countries where we operate.

Members at December 31, 2018 GRI 405-1

Chairman of the Board GRI 102-23

Enrique Ostalé	2013
Directors	
Adolfo Cerezo*	2012
Ernesto Cervera*	2014
Kirsten Evans	2018
Lori Flees	2016
Guilherme Loureiro	2016
Richard Mayfield	2015
Roberto Newell*	2014
Eric Pérez Grovas*	2018
Gisel Ruiz	2016
Blanca Treviño*	2006

* Independent directors

36% of Directors are women



Board of Directors

Makeup and Frequency: GRI 102-24, 102-28

- The Board of Directors is comprised only by statutory members.
- Members are appointed each year by the General Ordinary Shareholders' Assembly.
- •Independent directors should make up a minimum of 25% of the total amount; currently, 45% of all Directors are independent.
- Minority shareholders, whose shares represent a minimum of 10% of owners equity for the company, have the right to choose a Director, who may only be removed when the other Board members are also removed. To date, 29.49% of company shares are traded among the investor public.

• The participation of officers of the company and its subsidiaries is limited, and only the CEO is a member of the Board

 The Board of Directors meets at least four times a year;, during 2018 there were five sessions held. Attendance averaged 85%.

- The Board evaluates the performance of each Director.
- Independent Directors are experienced in the core business of the company.
- The Board has access to independent advisers.
- The Chairman of the Board is neither allowed to act as Secretary nor to preside over any Board committees.

Other practices:

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Primary responsibilities

GRI 102-26, 102-27, 102-29

Choose the President and CEO of the company.

Work actively with Top Management to develop overall strategies for the company and its subsidiaries.

Approve information

and communication policies with shareholders and the market.



Act as adviser/ consultant for top management of the company.

Oversee the management of the company and its subsidiaries.

Ensure that overall strategy is in line with the company's principles of Corporate Responsibility.

The Board of Directors

obtains the support of two Committees for its duties; said committees must conduct in-depth **analysis of subjects pertaining**

to its field of expertise and offer recommendations to the Board so it may study the information and make the right decision, **Creating value** for our

shareholders and stakeholders.

Audit and Corporate Practices Committees

Members at December 31, 2018 GRI 405-1

Chairman Adolfo Cerezo

Members

Ernesto Cervera Eric Pérez Grovas Blanca Treviño Roberto Newell

These Committees

five statutory Directors,

all of them independent

Primary responsibilities

GRI 102-20, 102-22, 102- 36

- Giving and opinion on the hiring and establishment of the fees of the independents auditors.
- Ensuring the existence of a proper internal control system for the company that meets any and all applicable accounting and legal provisions, and reviewing company and subsidiaries transactions with related parties.
- Reviewing the financial statements and ensuring they are a true and accurate reflection of the financial situation for the company. They also have a set procedure for receiving, retaining, and responding to claims concerning accounting practices and controls, and any audit issues. Moreover, said committees have the necessary resources for, and are authorized to retain the services of counsel and/or any other outside adviser needed to perform their duties.
- Reducing the risk of conducting operations such that could affect company worth or could result in the granting of favored conditions to any one group of shareholders.
- Approving policies for the use and enjoyment of properties pertaining to the net worth of the company.

- Authorizing transactions with related parties, remuneration for the Chief Executive Officer, and remuneration policies regarding relevant company officers.
- Serving as support for the Board of Directors in producing reports on accounting practices.
- Holding private meetings and receiving periodic reports from Internal Audit, Legal, Compliance, and Ethics.
- Calling Shareholders to meetings and ensuring that the order of business includes all matters deemed necessary.

Primary requirements and practices

Independent auditors are forbidden from providing consultancy services to the company.

All members must be independent Directors, experts in finance.



The partner from the independent auditing firm that renders the opinion on the financial statements must be rotated periodically.



Walmart de México Foundation Board

Trustees at December 31, 2018 GRI 405-1

Guilherme Loureiro Carlos Gerardo Arroyo Álvaro de Arrigunaga Roberto Delgado Gallart* Jorge Familiar Haro* Tanya Farah Martha Smith* Kathleen Mclaughlin Alberto Sepúlveda Marinela Servitje * José Luis Torres*

*Independent trustees

Alternate trustees

Mariano Fiscella Julie Gehrki

Corporate Responsibility Committee

Meeting our vision means having to include corporate responsibility in our company strategy for the business, and thus we have our Corporate Responsibility Committee, which reports directly to the Board of Directors of the company in charge of defining the long-term company strategy, adjusting business processes and making suitable decisions for every material issue.

During Committee sessions, special attention is paid to understanding the meaning of Corporate Responsibility for their specific work areas, and acting in accordance with the same. Their involvement is fundamental to strengthening Corporate Responsibility and to ensuring the commitment to always doing the right thing in social, environmental, and governance issues.

The President and CEO presides over the **Committee,** whose members include the principal Vice Presidents for each of the **areas of the company**

Members at December 31, 2018 GRI 102-19, 102-20, 102-22

Chairman Guilherme Loureiro President and Chief Executive Officer

Adriana Velázquez Chief Compliance Officer

Álvaro de Arrigunaga Chief Merchandising Officer

Carlos Arroyo
Chief Operations Officer

Olga González Chief Financial Officer

Cristian Barrientos Senior Vice President and General Director for Central America

Eduardo de la Garza Senior Vice President of Human Resources Ivonne Montiel

Vice President of Marketing, Customer Insights and Business Intelligence

Roque Velasco Vice President of Audit

Ignacio Caride Vice President of eCommerce

Beatriz Núñez Vice President of Digital Transformation

Gaston Wainstein Senior Vice President of Real Estate and Realty Business

Alberto Sepúlveda Executive Vice President and General Director for Legal and Institutional Matters



Primary responsabilities

Making sure of the solid integration of sustainable development into company strategy.

Establishing a long-

term vision and strategic priorities that are based on what is best for our customers, business, and society.

Analyzing risks and internally identifying opportunities that arise so as to improve our performance.

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Assessing the

effectiveness of Corporate Responsibility initiatives and the implementation progress.

Supporting the

consolidation of structural changes, and establishing action plans, indicators, policies, and procedures.

Leading the company

towards national and international trends aimed at maintaining our leadership position.

At Walmart

de México y Centroamérica **We Work** to guarentee that every operation, product and service **generates value** for all stakeholders.

This responsibility mainly falls on the Executive Director of Corporate Development, who reports directly to the Executive Vice President and General Director for Legal and Institutional Matters in Mexico and Central America, and is in charge of finding company strengths and opportunities on environment, social and corporate governance issues, along with the Corporate Responsibility Committee, and of building business plans, objectives and indicators to improve our performance.

Risk Assessment GRI 102-11, 102-15, 102-30

Walmart de México y Centroamérica performs a Risk Assessment with the purpose of identifying and reducing risks that could affect our operation. Every year, the Risk Assessment is performed by Global Audit Services following the methodology established by Walmart Inc., adapting it to the reality of Mexico and Central America.

Financial markets, factors are taken into unemployment, mergers & account, such as: acquisitions Political Government/policy changes, laws and regulations **Environmental** Natural disasters such as hurricanes, earthquakes, **Stamos** global warming trabajando todos untos. **Technological** ese es e **Emerging technologies** secreto that represent competitive advantage/disadvantage Social Shifts in demographics or social behaviors Competition Financial condition and market share of competitors, new market players

External and internal risk

External

Risk Factors

Economic

Internal Risk Factors

Compliance With laws and regulations, internal policies, and standards

Technology Systems and data availability and integrity, development and deployment

> **Process** Complexity, level of automation

Personnel Employee capability, fraud, health and safety

> **Infrastructure** Availability of assets

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Relevance of the eight **major risk categories:**

- **Regulatory Compliance.** Compliance with laws and regulations.
- **Strategic.** Related to high-level goals, aligned with & supporting the company's vision.
- **Customer Trust.** Actions or conditions that abate customer trust in our company brand and vision or our standing in our community.
- Financial Accuracy. Effectiveness of the company's financial reporting.
- Impact to core business caused by Operational areas. Loss (including risks for financial performance and condition) resulting from inadequate or failed internal processes, people, and systems that support core business functions.
- Business impact caused by Operational Support areas. Interruptions resulting from inadequate or failed internal processes, people, and systems within business support functions.
- Internal Compliance. Compliance with company policies and procedures, contracts, ethics and business conduct standards, and other voluntary corporate standards.
- **Efficiency and Effectiveness.** Optimization of company resources to support the business mission and reward shareholders.

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In addition, the risk considerations that help define the magnitude and probability of losses derived from events or unfavorable activities, for example:

- Operational Disruption. Events such as natural disasters, terrorism, interruption of key supplier operations failed process changes, system failures, and prolonged adverse weather conditions.
- Impact on Earnings. Competitive pressures, market economic conditions, financial management, sustainability of the business model.
- Impact on Strategic Initiatives. Changes in leadership, lack of access to capital or liquidity, actions of competitors, changes in broad economic conditions, and adverse actions by foreign governments.
- Changes in Leadership. Historical leadership change outcomes, succession planning, training and development.
- Level of Automation. Business reliance on technology and systems, historical credibility, the ability to revert to manual alternatives, and the company's adoption rate of emerging technology.
- **Compliance Requirements.** The ability of the company to comply with laws, regulations and policies, occurrence of fraudulent, illegal or unethical acts, changing laws, ongoing liabilities and disputes, unsafe products or handling, etc.

- **Changes in Processes.** Maturity of processes within the company, process change management, quality assurance functions, process owner expertise, process documentation.
- Historic Audit Results. Issues identified during previous audit activities that are relevant to the auditable group or component, management tone, and status of remediation efforts.
- **Customer Insights.** Concerns expressed by business and technology leadership.
- Other Risk Assessments. Results of assessments conducted by internal and external parties that are relevant to the auditable group or component
- **GFT Insights.** Guidance provide by Global Functional Teams in the form of questionnaires, newsletters, interactive meetings, etc.

Considering market conditions and the risk factors described above, an overall risk rating of HIGH, MEDIUM or LOW is designated in the Risk Assessment for each company area.

Audit plan for next year, focused on the main risks of the company, related to our goals and objectives Follow-up to the action plans resulting from audits Quarterly progress report to the Audit Committee

Based on results of the risk assessment process the following actions are carried out: