



# KEY PERFORMANCE INDICATORS


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## Transactions

Millions

<b>2,016</b>
1,973
2,287
2,229
2,146

## Total Revenue

MXN Billions

<b>736.0</b>
701.7
646.8
616.9
573.4

## Operating income

MXN Billions

<b>62.9</b>
57.4
54.0
51.6*
43.8

## EBITDA

MXN Billions

<b>81.2</b>
75.4
71.0
67.1*
55.5

2021  
2020  
2019  
2018  
2017

## Investment in fixed assets

MXN Billions

<b>20.5</b>
16.7
20.6
17.9
17.4

## Cash generation

MXN Billions

<b>72.8</b>
64.8
63.7
60.5
54.4

## Dividend paid

MXN Billions / MXN per share

<b>28.2</b>	Dividend per share
30.9	\$1.63
36.0	\$1.79
25.6	\$2.08
42.8	\$1.48
	\$2.48

## Number of associates

<b>231,259</b>
231,271
238,972
234,431
237,055

## Total units

<b>3,620</b>
3,489
3,407
3,249
3,134

2021  
2020  
2019  
2018  
2017

\* In order to provide the investors community a better view of the underlying performance of our business, we are including a retroactive estimation of the effect the adoption of the IFRS 16 would have had on 2018 financial results. These pro-forma 2018 figures are not audited, but are based on the 2018 audited reported results and adjusted with our best estimates to show the effects related to the adoption of the IFRS 16.