

Glossary

a.	b.	c.	d.
Office associates: Considers administrative associates.	Bodegas and discount stores: Austere self-service stores offering basic merchandise, food and household items at the best price.	CAM: Central America.	Despensa a tu casa: Bodega website for home delivery services.
Field Associates: Considers associates in stores, clubs and distribution centers.	BMV: Mexican Stock Exchange.	Cetes: Mexican Federal Treasury Certificate.	Distribution Center/DC: Location for the receipt of goods from supplies and store distribution.
AEO Certification: Recognition granted by Mexican customs authorities to economic agents involved in international trade.	BPAyD: Storage and distribution best practices.	CG-MR: Multiline and Specialty Retailers Distributors.	
	BRC Certification: British Retail Association.	CNBV: National Banking and Securities Commission.	
	BPs: Basis Points.	CO₂eq: Carbon dioxide equivalent.	e.
		Cofepris: Federal Commission for the Protection Against Health Risks.	EBITDA: Earnings Before Interest, Taxes, Depreciation and Amortization.
		CONAGUA: National Water Commission.	EPRA: Enterprise Privacy Risk Assessment.
		Cross Border Commerce: Information on cross border trade.	ESG: Environmental, Social, and Corporate Governance.
		Crowdsourcing: External collaboration for picking and delivery services.	Every Day Low Prices/Every Day Low Costs: Permanent philosophy of Walmart de México y Centroamérica, in order to contribute towards improving the quality of life for the region.



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f.

Fintech: Combination of the terms “finance” and “technology”. Used to describe companies and services that leverage technological innovation to improve and facilitate financial operations.

Flex Pos: Our system to manage the Point of Sale.

Fulfillment Center: Smaller logistics facility where customer orders through digital platforms are prepared and shipped.

g.

GHG: Greenhouse Gases.

GRI: Global Reporting Initiative.

GDP: Gross Domestic Product.

i.

ISR: Income Tax.

IMPI: Mexican Institute of Industrial Property.

IT: Information Technology.

IFRS: International Financial Reporting Standards.

INAPAM: Instituto Nacional de las Personas Adultas Mayores

k.

KPI: Key performance indicator.

l.

LED: Light Emitting Diode.

m.

MVNO: Mobile Virtual Network Operator.

n.

NIST: National Institute of Standards and Technology.

NOM: Mexican Official Standards.

NPS: Net Promoter Score, indicator to measure customers’ loyalty

NGO: Non-governmental Organization.

Net sales: Income from merchandise sales in our units.

o.

Our Brands: Private label products of Walmart de México y Centroamérica.



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PAI: Walmart Comprehensive Assistance Program.

Pandemic: An epidemic disease that spreads to many countries or that affects almost all individuals in a region.

PM Particles: Particles with aerodynamic diameter less than 10 microns.

Price Clubs: Membership warehouse clubs focused on businesses and consumers who seeks the best possible prices.

Picker: Associate responsible to collect products requested by the customers.

Powered by Walmart: Powered or Influenced by Walmart.

PROFECO: Consumer Protection Agency.

r.

Royalties: Revenue share or fixed amount of money paid to a copyright owner for approval to use it.

ROIC: Return on Invested Capital.

s.

SASB: Sustainability Accounting Standards Board.

Sellers: External sellers within the Marketplace.

SICA: Central American Integration System.

SENASICA: National Service for Agrifood Health, Safety and Quality.

Self-checkout: Self-service cashing stations in stores.

SINGREM: National System for the Management of Packaging and Medicine Waste.

u.

USDA: United States Department of Agriculture.

w.

Walmart: Self-service stores providing the widest assortment of goods from groceries and perishables, to apparel and general merchandise.

Walmex: Ticker symbol for Wal-Mart de México S.A.B. de C.V.

t.

T-MEC: Mexico-United States-Canada Agreement.

Total revenues: Net sales plus other income.



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